



Expanding Your Horizons



**Local Knowledge
Global Presence**

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About Us

We bring together accountants, lawyers, tax and business advisors to refer clients, share knowledge and have fun. Yes really, fun.

We've been supporting high-quality professional services firms for more than 60 years, so we know what we are talking about when it comes to cross-border business

What DFK stands for is a dedication to providing the best possible services to our members and their clients. And doing so in a sustainable, community-focused way.





Global Coverage



439

Member Offices

220

Member Firms

95

Countries

\$1.401bn

Member Firm income

Executive Director

Martin Sharp

I love working with DFK. I'm not an accountant, nor a lawyer, and I had no idea that these people could be such good fun to work with. They deal with serious business, but know how to kick-back and have fun when the work is done. They really care about their clients and doing a good job for them, and that's what really inspires me to work with them. Working with people all over the world and helping them find solutions is tremendously satisfying. I have been doing the job for more than 10 years and made friends in countries as far afield as Argentina, Australia, Canada and Cyprus, to name just a few.

I also have the privilege of working with a fantastic team of dedicated individuals who all share our objective of supporting member firms. They take ownership of their responsibilities and we are all aligned to our values of respect – for clients, colleagues, and communities. We all work for equality, diversity, and inclusion, promoting a culture that celebrates difference, challenges prejudice, and ensures fairness.



Martin Sharp has been executive director of DFK for more than 10 years. He thrives on helping member firms find solutions for their clients' cross-border needs

DFK member firms serve a growing business community. They offer a full-service suite, minimising the tax exposure of clients, adhering to all local and international tax laws, and serving the personal and business needs of a wide variety of businesses from SMEs to multi-nationals.

DFK History

1960s

DFK Founders meet at the *Cercle de l'Union Interalliée* in Paris in 1962 to establish an international organisation aimed at bringing together like-minded professionals to serve clients with cross-border interests



1970s



Coverage expands to cover most major economies in the world. The group adopted the name **Douglass F.M. Richard Kidsons**, recognising the central role of the founders.

1980s

DFK International established as a Dutch Vereniging with its executive office in London, moving to Russel Square in 1989. By this time, DFK had members in more than 50 countries worldwide with small independent firms joining, as well as larger national groups of multiple firms in the larger countries coverage.



Expansion Continues

1990s



The decade sees huge growth to more than 145 member firms in 69 countries. Members meet at amazing destinations around the world to exchange ideas and best-practice at national, regional and global conferences.

2000s

As we celebrated our 50th anniversary, DFK members and the executive office, continued to embrace technology to increase the efficiency of client support, with many adopting cloud solutions such as Xero and Office 365



2020 & beyond



With membership continuing to grow, we're still going strong, servicing over 220 member firms around the world. Although our conferences have been taking a time-out for the pandemic, they remain legendary in the hearts of our members.

Our Leaders



President DFK International

Harriet Greenberg, a partner at leading New-York firm Friedman LLP since 1985. As DFK President, she leads the Board of Directors and sets the tone for DFK. Harriet stands for equality, diversity, and inclusion, promoting a culture that celebrates difference, challenges prejudice, and ensures fairness.



Past-President DFK International

Roland Graf is a partner at Munich-based firm Peters, Schönberger & Partner. He has been involved with DFK for more than 15 years as a member of the International Tax Committee, the EMEA Executive Committee and International Board of Directors. He was DFK President from 2017 to 2020.



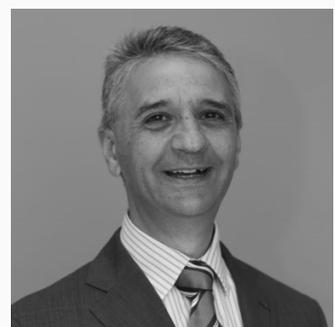
Vice-President EMEA

Anne Brady is a director with Crowleys DFK in Dublin. She is a well-respected member in the accounting community in Ireland and has been actively involved with DFK for more than 20 years. Anne has played a leading role in developing the DFK Young Professionals programme in DFK and a champion of DFK firms large and small



Vice-President Americas

Paul Panabaker is a partner Davis Martindale in London Ontario. He conceived and developed the now registered trademarked "Accountants with personality!". An avid traveller (and ardent Toronto Raptors fan), he is actively involved with DFK International and has made valuable business contacts throughout the world.



Vice-President Asia-Pacific

Paul Fiumara is a partner with Brisbane-based firm Hirn Newey. He is a regular presenter at national and international conferences on the latest developments in Information Technology business and taxation. He is also the lead guitarist in DFK's own Rock Band, helping DFK raise the roof at venues around the world.



Support for Business

DFK member firms offer a wide range of professional services to help your business grow and thrive, locally, nationally and globally.

Just some of the services offered by our members:



Business set up

Starting a new business? We'll get you established on the road to success.



Monthly accounts

Account set up and world-class bookkeeping services from Xero Certified Gold Partners.



Advisory services

Budget, cash flow management, and business planning - your business in a nutshell.



Business coaching

Accountability and support from the team who knows you inside out.

Some of our Members

FRIEDMAN LLP*
ACCOUNTANTS AND ADVISORS

alfa  accountants and advisors

中勤万信
PEKING

DFK's largest firm (by revenue) Friedman LLP is headquartered in Manhattan and has locations throughout New Jersey and Long Island, as well as in Philadelphia, Los Angeles and China. Friedman LLP has been serving the accounting, tax and business consulting needs of public and private companies since 1924.

DFK's largest firm (by locations) Alfa is a nationwide firm in the Netherlands with over 30 offices and more than 1000 employees, but with an office right around the corner. With broad financial knowledge and knowledge of individual industries. Wherever you are, Alfa are always nearby.

DFK's largest firm (by people) Peking CPAs is a nationwide firm in China with over 15 offices and more than over 1300 employees. The firm is one of the top 20 CPA firms in China and specializes in audit of State Owner Enterprises and privately held companies and has been a member of DFK since 2015



DFK – diversity is our strength

Estudio Sambuccetti y Asociados in Buenos Aires has been a member firm of DFK International since 1994. It's a relatively small firm with 2 partners and 10 staff, but shares DFK's commitment to quality and client support

J P Magson in Kampala, Uganda has been a member firm of DFK International since 2011. The firm was awarded DFK EMEA Firm of the Year in 2018 for its active involvement in DFK and constantly reliable support referrals

AJC is an advisory and accounting firm established in Vanuatu since 2003. AJC offers a diverse range of services, including Audit and Accounting, incorporation of local and offshore companies, corporate secretariat and support to investors.

What's in it for you?

Members of our DFK are passionate about giving great service to clients of other member firms that need cross-border services.

Unlike some of the larger networks, our association welcomes member firms that wish to remain fully in control of their own affairs and we do not insist on common branding and do not require member firms to change their operating or legal name.

Most of our member firms are independently owned small to medium-sized accountancy, tax, legal and business advisory practices that provide services to local, national and international clients.

Members of DFK benefit from connections and friendship with like-minded professionals around the world and they are able to ensure that they can give great service to clients that are seeking international accounting, tax, legal and business advisory services.

The main benefits of membership are as follows:

- Worldwide coverage with over 200 high-quality professional member firms in more than 90 countries
- The opportunity to work with partners dedicated to achieving consistent professional and ethical services who share enthusiasm for fully understanding client objectives and delivering effective advice
- Enhanced reputation in the local marketplace through membership with one of the world's leading associations of professional service firms
- Opportunities to build relationships and share knowledge with colleagues in global, regional conferences and local meetings
- Share knowledge and best practices at committees and special interest groups
- Listing in our World Directory
- Use the DFK brand in marketing material to promote the firm's global connections
- A dedicated online members' website (intranet) that provides technical resources and other support services to member firms
- Access to the knowledge and skills of over 10,000 people that work in DFK member firms worldwide

While we cannot guarantee that your firm will be the recipient of inbound referrals, especially in the short-term, most of our members have found that the long-term relationship with DFK is highly beneficial to their business, especially in being able to support local clients that are seeking international services.



Kicking Back

We bring together accountants, lawyers, tax and business advisors to refer clients, share knowledge and have fun. Yes really, fun.

DFK is perhaps the only global association of professional service firms with its own Rock Band

While DFK members deal with serious business in a serious way, they know how to kick back and relax. Our conference parties are legendary.





“Expanding Your Horizons”

DFK International



We help independent professional service firms give better support to their clients. Call us any time or drop us an email. We'll get back to you and let you know the steps to realise new the global opportunities

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